

Message Text

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ACTION AGR-08

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 ARA-06 EUR-12 /044 W

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R 151256Z SEP 76

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 9111

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PASS AGRICULTURE FOR STROBEL

EO 11652: NA

TAGS: EAGR IR

SUB: POULTRY PRODUCT IMPORTS

REF: TOFAS 154

1. UNOFFICIAL INFORMATION, BUT FROM SEVERAL SOURCES, INDICATED THAT FTC CONCLUDING \$100 MILLION EGG IMPORT DEAL WITH ROMANIA. FTC OFFICIALS NODDED AS IF IN AGREEMENT WHEN AGATTACHE MENTIONED THIS IN SEPTEMBER 14 MEETING BUT WOULD NEITHER CONFIRM NOR PROVIDE DETAILS. FTC SAID NO U.S. EGG OFFERS RECEIVED.

2. MEAT ORGANIZATION AND FTC STILL ACTIVELY CONTRACTING FROZEN CHICKENS FROM VARIOUS SOURCES. UNABLE LEARN AMOUNT ACTUALLY NEEDED OR MUCH DETAIL ON OFFERS.

3. AFTER REPEATED BRAZILIAN OFFERS OF CHICKEN REPORTEDLY AT VERY ATTRACTIVE PRICES, 2000 TON SALE CONCLUDED AND SHIPPED REPORTEDLY AT \$1150 C&F PERSIAN GULF PORTS. UNDERSTAND EARLIER OFFERS FROM BRAZIL REFUSED SINCE IT DEVELOPING COUNTRY WHOSE PRODUCT QUALITY UNKNOWN. TRADE INDICATES HOWEVER THAT BRAZILIAN CHICKENS EXCELLENT QUALITY AND IT TRYING HARD TO SELL IN IRANIAN MARKET.

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4. ISRAEL MADE VERY COMPETITIVE POULTRY OFFERS BUT

TURNED DOWN ALLEGEDLY BECAUSE IRANIANS WOULD NOT PURCHASE
ISRAELI CHICKEN EVEN THOUGH MANY OTHER FOOD PRODUCTS DO
COME FROM THERE.

5. BULGARIA IS REPORTEDLY FILLIN SOME OF IRAN'S URGENT
NEEDS AIRSHIPPED POULTRY AT ABOUT \$1600 PER TON C&F.

6. WE UNDERSTAND AT LEAST 4000-5000 TONS U.S. CHICKENS BEING
CONTRACTED FOB, POSSIBLY TO BE AIRLIFTED BY IRANIAN PLANES.
BEST OFFER HEARD FOR WEST COAST U.S. POULTRY C&F COMMERCIAL
AIR WAS \$2700.
HELMS

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